



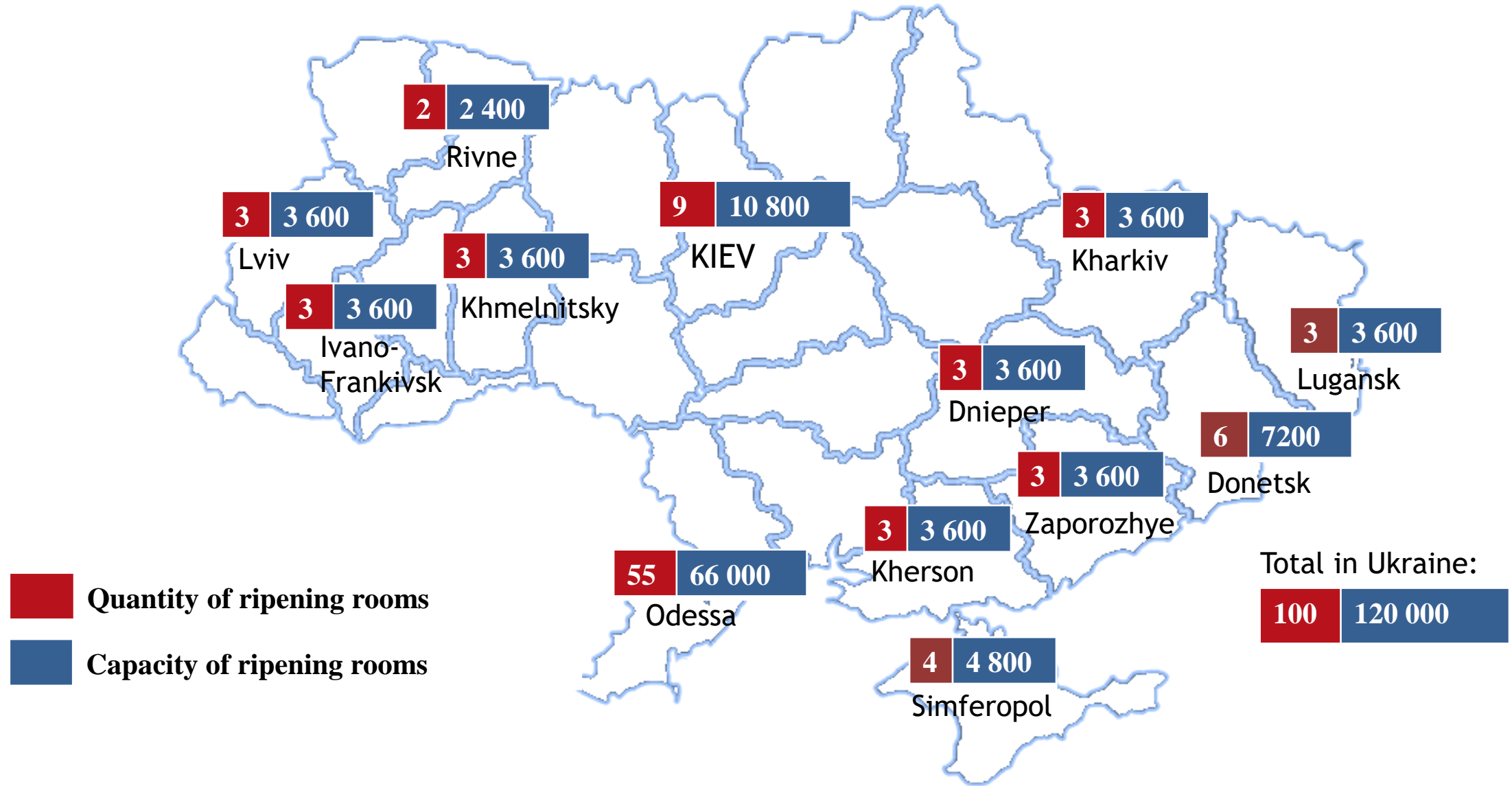
1993 – 2018

**IMPERIAL COMPANY -
THE BIGGEST EXPORTER AT THE
BANANA MARKET**

About the company

- ▶ “Imperial” Holding was founded in 1993 .
- ▶ “Imperial” - is the non-removable leader of banana sales of Ukrainian and CIS markets.
- ▶ Our achievements for more than 25-years period of successful activity :
 - ▶ We sold more than 1 Billion boxes of bananas;
 - ▶ We have our own production facilities in Ecuador and Netherlands;
 - ▶ We have trade representatives in 15 countries;
 - ▶ We have offices in 9 regions of Ukraine;
 - ▶ Our team includes 550 highly skilled professionals;
 - ▶ We have our own logistic center not far from Odessa’s Trade Sea Port;
 - ▶ We have modern truck fleet;
 - ▶ We have our own trade brands.
- ▶ Our highly skilled professionals have a unique experience at food business.

Power of “Imperial” Holding ripening rooms in **Ukraine**



Banana's deliveries from Ecuador, Columbia, Mexico and Costa Rica



- ▶ We've got headquarters in Ecuador, Costa Rica and Columbia
- ▶ In 2018 we're planning to build headquarters in Mexico
- ▶ Our weekly volume of deliveries includes about 150 000 boxes to all counties





Banana's deliveries . Quality department



- ▶ Our own quality department controls all stages of goods delivery starting from fruit cutting on the plantations





Banana's deliveries. Box dimensions

Box 22 XU

- ▶ Gross weight: 21 kgs
- ▶ Net weight: 19,5 kgs
- ▶ Length: 49,8 sm
- ▶ Width: 41 sm
- ▶ Height: 23 sm



Box 208

- ▶ Gross weight: 15 kgs
- ▶ Net weight: 13,5 kgs
- ▶ Length: 50,6 sm
- ▶ Width: 33,6 sm
- ▶ Height: 21,2 sm



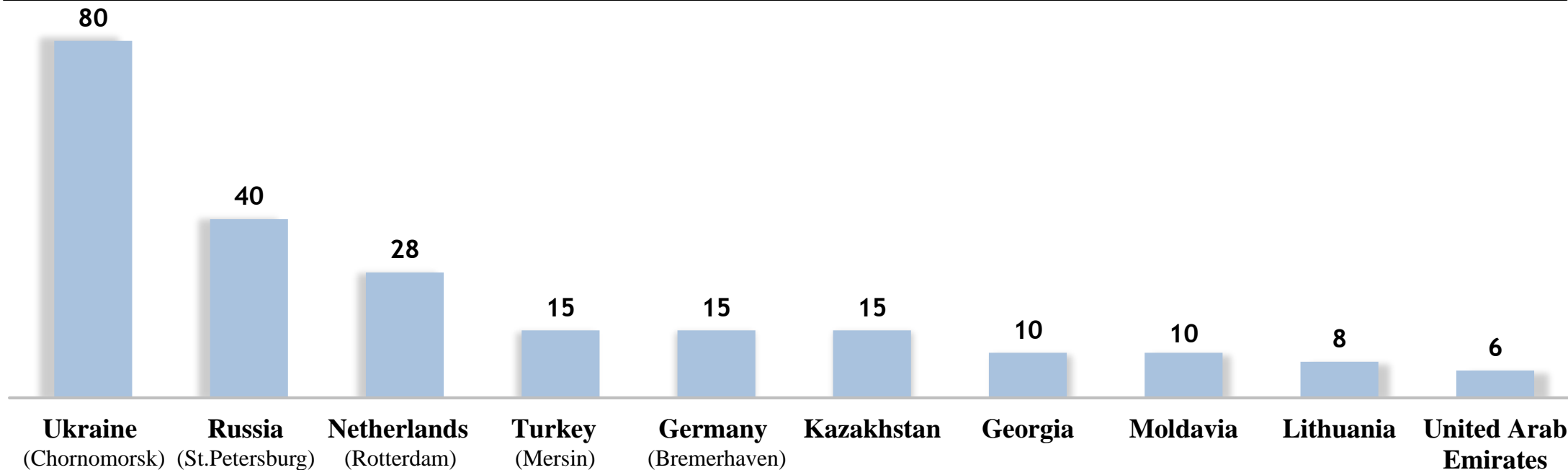


Banana deliveries. Geography of deliveries



- ▶ “Imperial” – is one the biggest banana exporter, delivering from Ecuador, Columbia, Mexico, Costa Rica to any country based on the delivery terms as FOB, CFR etc.

Weekly volume of banana’s delivery to Eurasia countries, in containers





Citrus deliveries

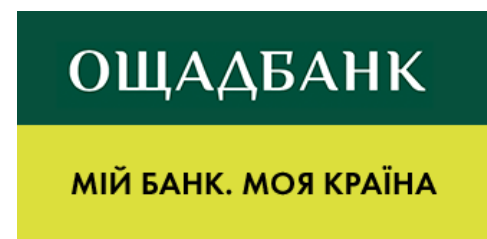
- ▶ “Imperial” Company is an importer of citrus from Egypt
- ▶ In 2018-2019 we’ll enlarge our fruits range from Spain, Mexico, Argentina, SAR and Turkey



Our Partners and Banks



MEDITERRANEAN SHIPPING COMPANY



Deutsche Bank



Our Customers



Logistic center “Avangard” (Odessa, Ukraine)



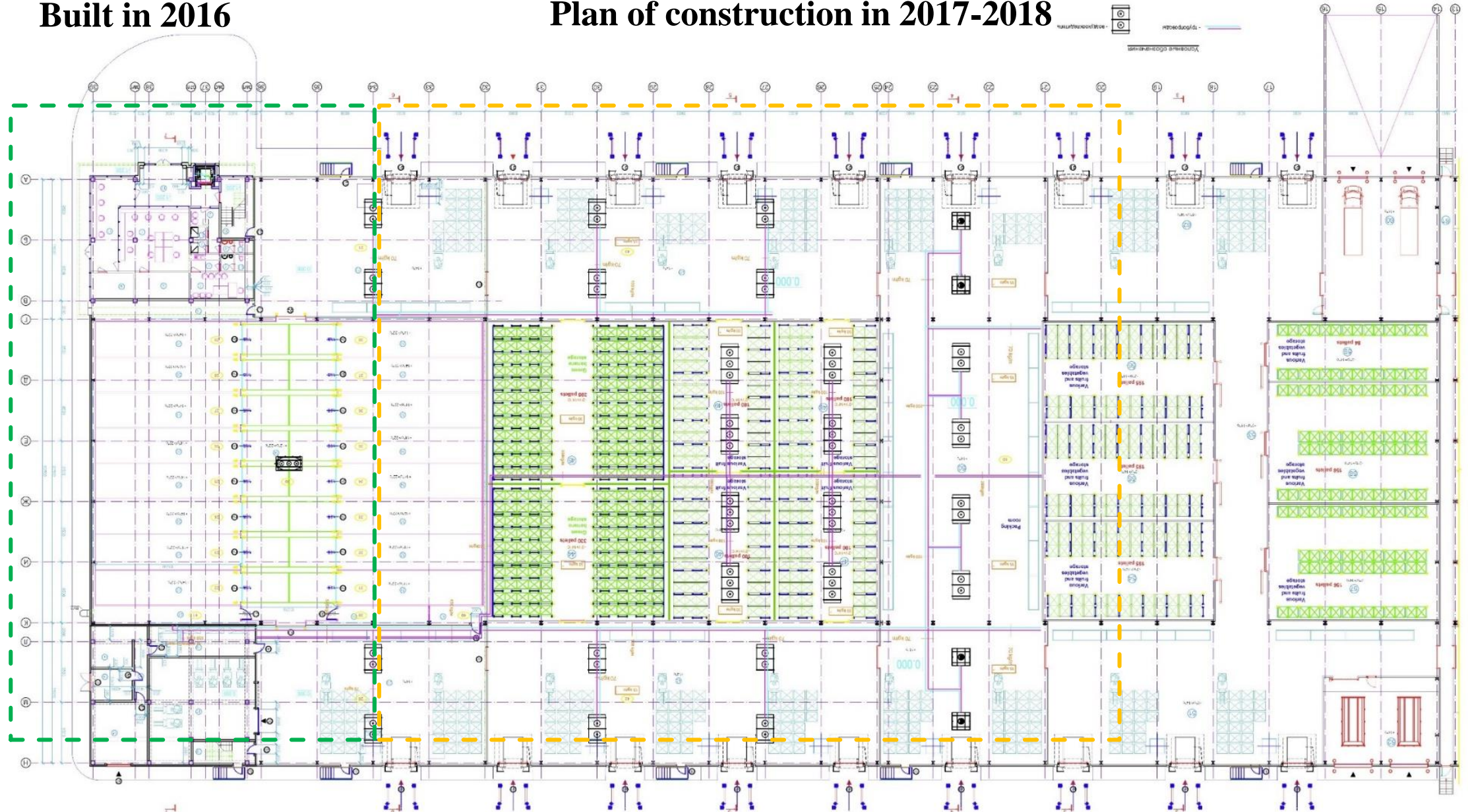
- ▶ Total project capacity: 122 000 boxes.
- ▶ Present capacity: 40 000 boxes
- ▶ Project quantity of ripening rooms: 64. Present quantity : 14
- ▶ 2-level ripening rooms.
- ▶ Capacity of each room: 48 pallets (2 592 boxes)



Construction results of logistic center “Avangard”

Built in 2016

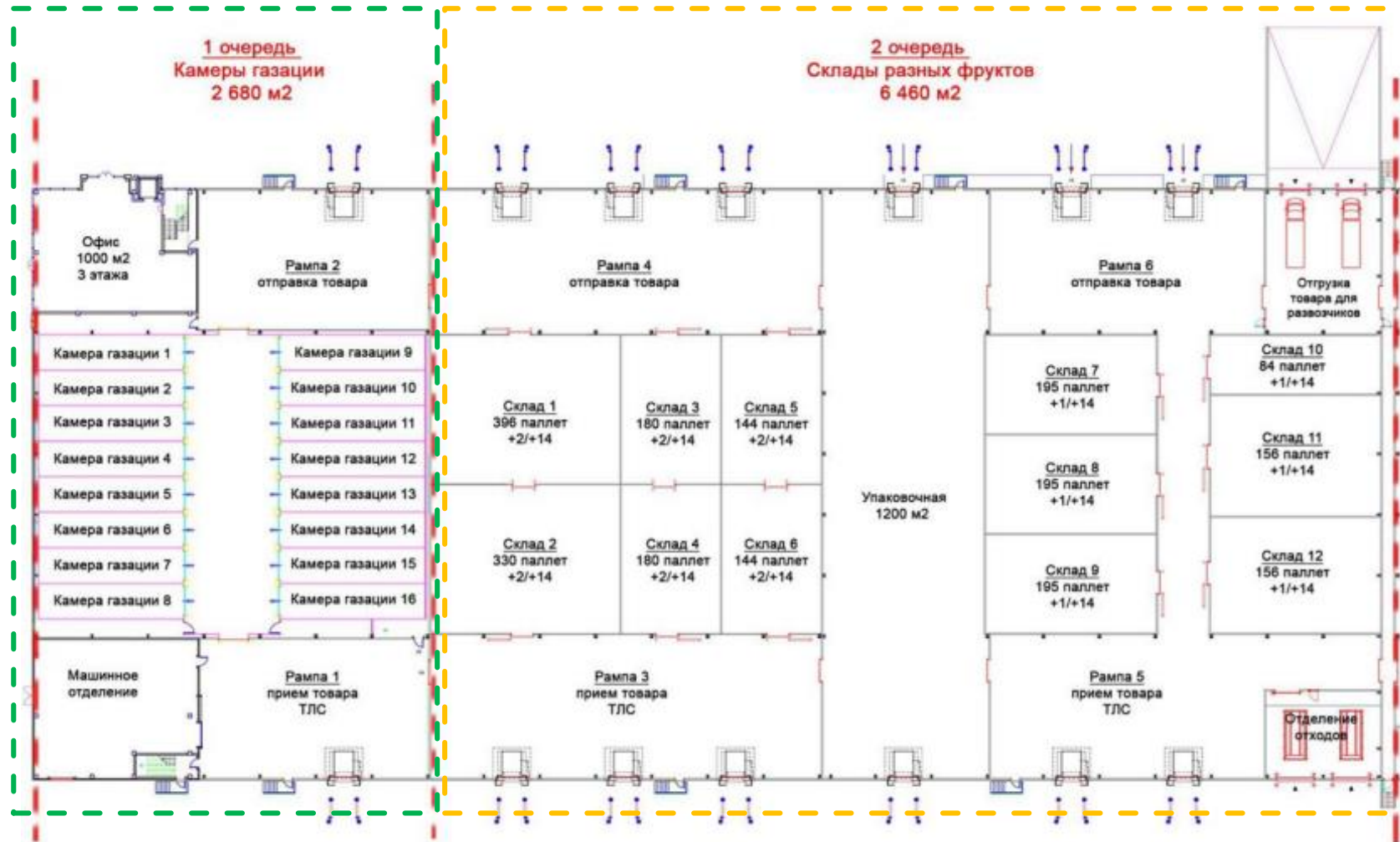
Plan of construction in 2017-2018



Fruit terminal of logistic center “Avangard”

Built in 2016

Plan of construction in 2017-2018



- ▶ In 2016 we've built 2 680 sq. m :
 - 16 ripening rooms , capacity of each room is 48 pallets (2 level storage);
 - 1000 sq. m of offices.
- ▶ We are planning to finish 460 sq. m of storage warehouses for the different fruits in 2018:
 - 12 rooms, 3 level storage with 2300 pallets;
 - 1200 sq.m. - packing room

Ripening room of bananas



Truck fleet of company



- ▶ Company has its own fleet of trucks:
 - 26 Container trucks;
 - 4 Refrigerated trucks (20 tons);
 - 10 Refrigerated trucks (10 tons);
 - Modern warehouse equipment.
- ▶ DAF trucks have standard EURO6:
 - DAF FA LF 250.16 EURO 6, 2015
 - DAF XF 105 460 EURO 6, 2015
- ▶ In 2018 it is planned to increase the fleet by half

Photos of trucks





Contact management procurement and movement of goods



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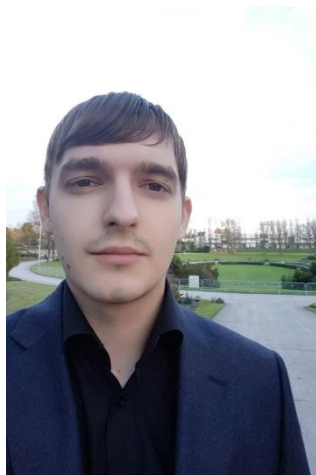
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Contact management procurement and movement of goods



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Thank you for your attention !
We hope about our fruitful
cooperation!



in 2018